

BMW of North America, LLC

Pricing Guide

Model Year 2021

Suggested Retail Price

X3 M X4 M (F97 F98)

Effective January 28, 2020



Series	Model Description	Body Group	NA Code	AG Code	Engine	SOP
X3	X3 M	F97	21SO	TS03	S58	04/20
	X4 M	F98	21SP	UJ03	S58	04/20

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Change Notes

1/31/2020	Quinn	Initial Release.
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		X3 M	X4 M
Start of Production		04/2020	04/2020
Base Price U.S.A. Port of Entry*		\$69,900	\$73,400
Base Price Euro Deliver Munich Pick Up		NA	NA
Base Price Diplomatic U.S.A. Port of Entry		\$66,405	\$69,730
Non-Metallic		STD	STD
300	Alpine White	x	x
Metallic		\$550	\$550
475	Black Sapphire Metallic	x	x
A90	Dark Graphite Metallic	x	x
C1M	Phytonic Blue Metallic	x	x
C28	Donington Grey Metallic	x	x
C3G	Toronto Red Metallic	x	x
Priority 1 Metallic		\$550	\$550
C1N	Sunstone metallic <i>C1N cannot be ordered with ZDB</i>	\$1,950 x	\$1,950 x
Upholstery			
HD	Full Leather Merino/Alcantara <i>In combination with ZCP</i> <i>Full Leather Merino/Alcantara requires ordering ZCP</i>	NC NC x	NC NC x
HDJA	Black Alcantara Black Merino Leather with midrand beige contrast stitching <i>HDJA requires ordering ZCP</i>	x x	x x
LK	Extended Merino Leather <i>In combination with ZCP</i> <i>Included in package</i> <i>Extended Merino Leather requires ordering 712</i>	\$1,000 NC ZCP x	\$1,000 NC ZCP x
LKDA	Sakhir Orange/Black Extended Merino Leather	x	x
LKHV	Adelaide Grey/Black Extended Merino Leather	x	x
LKSW	Black Extended Merino Leather	x	x
MA	Vernasca Leather <i>Vernasca Leather cannot be ordered with 4FH or 712</i>	STD x	STD x
MAH7	Black Vernasca Leather with contrast stitching	x	x
MAOQ	Oyster Vernasca Leather with contrast stitching	x	x
VA	(Ind) Extended Merino Leather <i>In combination with ZCP</i> <i>(Ind) Extended Merino Leather requires ordering 712</i>	\$1,000 NC x	\$1,000 NC x
VAEW	Ivory White Extended Merino leather	x	x
VATQ	Tartufo Extended Merino Leather	x	x
Packages			
ZCP	Competition Package	\$7,000	\$7,000
1MA	M Sport exhaust system	x	x
1Y5	21" V-Spoke bi-color jet black wheels, style 765M w/ perf non-runflat tires (21x9.5, 255/40 R21 front and 21x10.0, 265/40 R21 rear)	x	x
4GQ	M Seat Belts	x	x
712	M Sport Seats	x	x
7M9	Extended Shadowline Trim	x	x
7MA	Competition Package	x	x
7MN	M Competition package	x	x
LK	Extended Merino Leather	x	x
	or HD Full Leather Merino/Alcantara	+ \$0	+ \$0
	or VA (Ind) Extended Merino Leather	+ \$0	+ \$0
	Competition Package Includes Merino Leather and unlocks the ability to order Midrand Beige & Black Bi-Color Leather.	x	x

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Packages			
ZDB	Driving Assistance Plus Package	\$1,700	\$1,700
	5AT ACC Stop & Go + Active Driving Assistant	x	x
	ZN0 Extended Collision Mitigation	x	x
	ZDB will delete STD or 100% equipment 5AS	x	x
ZPX	Executive Package	\$3,900	\$2,500
	248 Heated Steering Wheel	x	x
	402 Panoramic moonroof	x	
	417 Rear manual side window shades	x	
	4HA Front and Rear Heated Seats	x	x
	5DN Parking Assistant Plus	x	x
	610 Head-up Display	x	x
	6NW Wireless Charging	x	x
	6U8 Gesture Control	x	x
	ZPX and 7ME will delete 402 from the order	x	
	In combination with 7ME	\$2,700	
Options			
1Y4	21" V-Spoke bi-color orbit grey wheels, style 765M w/ perf non-runflat tires (21x9.5, 255/40 R21 front and 21x10.0, 265/40 R21 rear)	\$1,200	\$1,200
248	Heated Steering Wheel <i>Included in package</i>	\$190 ZPX	\$190 ZPX
2VC	Mobility Kit <i>2VC will delete STD or 100% equipment 300</i>	NC x	NC x
402	Panoramic moonroof <i>In combination with ZPX</i> <i>Included in package</i>	\$1,350 NC ZPX	STD
4FH	Front ventilated seats <i>4FH requires ordering 712</i> <i>4FH requires ordering HDJA, LKDA, LKHV, LKSW, VAEW and VATQ</i>	\$350 x x	\$350 x x
4LH	Fineline Cove Matte Finish Wood Trim	NC	NC
4LQ	Grey Poplar Wood Trim	NC	NC
4WN	Aluminum Carbon Structure trim	NC	NC
712	M Sport Seats <i>Included in package</i> <i>712 requires ordering LKDA, LKHV, LKSW, VAEW or VATQ</i>	\$950 ZCP x	\$950 ZCP x
7ME	M Driver's Package <i>7ME will delete 402 from the order</i>	\$2,500 x	\$2,500
Priority 1 Options			
71C	M Carbon Exterior Package	\$3,550	\$4,100
Other Charges			
	Destination & Handling	\$995	\$995
Standard			
1CA	CO2 relevant vehicles	STD	STD
1CB	CO2 content	STD	STD
1RF	20" Double-spoke bi-color orbit grey wheels, style 764M w/ perf non-RF tires (20x9.0, 245/45 R20 front and 20x10.0, 265/45 R20 rear)	STD	STD
223	Dynamic Damper Control	STD	STD
2T4	M Sport Differential	STD	STD
2TB	Sport Automatic Transmission	STD	STD
2VB	Tire pressure monitor	STD	STD
2VF	Adaptive M Suspension	STD	STD

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Standard			
2VG	Performance Control	STD	STD
300	Space-saver spare	STD	STD
302	Alarm System	STD	STD
316	Power tailgate	STD	STD
319	Universal garage-door opener	STD	STD
322	Comfort Access keyless entry	STD	STD
3AG	Rear view camera	STD	STD
3DZ	Without Lines designation outside	STD	STD
3MC	Roof rails in High-gloss Shadowline	STD	STD
402	Panoramic moonroof		STD
420	Privacy glass	STD	STD
423	Floor mats	STD	STD
430	Auto-dimming interior and exterior mirrors	STD	STD
431	Auto-dimming rearview mirror	STD	STD
459	Power Front Seats	STD	STD
461	Rear seat back adjustment	STD	
465	40/20/40 Split Rear Seat	STD	STD
481	Sport seats	STD	STD
488	Lumbar support	STD	STD
493	Storage package	STD	STD
494	Heated front seats	STD	STD
4AW	SensaTec Dashboard	STD	STD
4MC	Carbon Fiber trim	STD	STD
4UR	Ambient Lighting	STD	STD
508	Park Distance Control	STD	STD
534	Automatic climate control	STD	STD
544	Dynamic Cruise Control	STD	STD
552	Adaptive Full LED Lights	STD	STD
5AC	Automatic High Beams	STD	STD
5AL	Active Protection	STD	STD
5AS	Active Driving Assistant	STD	STD
5AV	Active Guard	STD	STD
645	Radio control US	STD	STD
655	SiriusXM Satellite Radio with 1year All Access Subscription	STD	STD
688	Harman Kardon surround sound system	STD	STD
6AC	BMW Assist eCall	STD	STD
6AE	BMW TeleServices	STD	STD
6AK	ConnectedDrive Services	STD	STD
6AM	Advanced Real-Time Traffic Information	STD	STD
6AP	Remote Services	STD	STD
6C4	Connected Package Pro	STD	STD
6CP	Apple CarPlay Compatibility	STD	STD
6NS	Enhanced USB and Bluetooth plus Smartphone Integration	STD	STD
6U3	Live Cockpit Pro (incl. Navi)	STD	STD
6WD	WiFi Hotspot with complimentary 3-month or 3GB trial	STD	STD
710	M steering wheel	STD	STD
715	Aerodynamic kit	STD	STD
760	Shadowline exterior trim	STD	STD
775	Anthracite headliner	STD	STD
823	Hot climate version	STD	STD
842	Cold climate version	STD	STD
845	Acoustic belt warning	STD	STD
853	Language Version English	STD	STD
8KL	Oil Chg 10,000 mls/12 months	STD	STD
8R9	Refrigerant	STD	STD
8TN	Daytime driving lights	STD	STD
992	characteristic control attachment	STD	STD

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Standard			
ZN3	Frontal Collision Warning w/ City Collision Mitigation	STD	STD
Wheels			
	20" Double-spoke bi-color orbit grey wheels, style 764M w/ perf non-RF tires Front: 20x9.0, 245/45 R20 Rear: 20x10.0, 265/45 R20 Code: 1RF Style: 764M	Standard	Standard
	21" V-Spoke bi-color orbit grey wheels, style 765M w/ perf non-runflat tires Front: 21x9.5, 255/40 R21 Rear: 21x10.0, 265/40 R21 Code: 1Y4 Style: 765M	\$1,200	\$1,200
	21" V-Spoke bi-color jet black wheels, style 765M w/ perf non-runflat tires Front: 21x9.5, 255/40 R21 Rear: 21x10.0, 265/40 R21 Code: 1Y5 Style: 765M	ZCP	ZCP