

# BMW of North America, LLC

Pricing Guide

Model Year 2020

Suggested Retail Price

X3 (G01)

Effective June 18, 2019



<b>Series</b>	<b>Model Description</b>	<b>Body Group</b>	<b>NA Code</b>	<b>AG Code</b>	<b>Engine</b>	<b>SOP</b>
X3	X3 xDrive30i	G01	20XD	TY53	B46O	08/19
	X3 M40i	G01	20XE	TY93	B58M	09/19
	X3 sDrive30i	G01	20XQ	TY33	B46	08/19

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## Change Notes

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6/18/2019	Quinn	Initial Release.
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		X3 sDrive30i	X3 xDrive30i	X3 M40i
Start of Production		08/2019	08/2019	09/2019
<b>Base Price U.S.A. Port of Entry*</b>		<b>\$41,950</b>	<b>\$43,950</b>	<b>\$55,900</b>
<b>Base Price Euro Deliver Munich Pick Up</b>		<b>NA</b>	<b>NA</b>	<b>NA</b>
<b>Base Price Diplomatic U.S.A. Port of Entry</b>		<b>\$39,855</b>	<b>\$41,755</b>	<b>\$53,105</b>
<b>Non-Metallic</b>		STD	STD	STD
300	Alpine White	x	x	x
668	Jet Black	x	x	
<b>Metallic</b>		\$550	\$550	\$550
416	Carbon Black Metallic <i>416 requires ordering ZM4</i>	x x	x x	x
475	Black Sapphire Metallic	x	x	x
A83	Glacier Silver Metallic	x	x	x
A90	Dark Graphite Metallic	x	x	x
A96	Mineral White Metallic	x	x	
C07	Dark Olive Metallic	x	x	
C1L	Terra Brown Metallic	x	x	
C1M	Phytonic Blue Metallic	x	x	x
<b>Priority 1 Metallic</b>				\$550
C1N	Sunstone metallic <i>C1N cannot be ordered with ZDB</i>			\$1,950 x
<b>Upholstery</b>				
K8	SensaTec <i>SensaTec cannot be ordered with ZPL</i>	STD x	STD x	STD
K8FY	Canberra Beige/Black SensaTec	x	x	x
K8SW	Black SensaTec	x	x	x
MA	Vernasca Leather <i>In combination with ZPL</i> <i>In combination with ZPX</i> <i>Included in package</i>	\$1,450 NC NC ZPL, ZPX	\$1,450 NC NC ZPL, ZPX	\$1,450 NC NC ZPX
MAFO	Canberra Beige/Black Vernasca Leather with contrast stitching	x	x	x
MAH7	Black Vernasca Leather with contrast stitching	x	x	x
MAMU	Mocha Vernasca Leather with contrast stitching	x	x	x
MANL	Black Vernasca Leather with Blue contrast stitching <i>MANL requires ordering ZM4</i>	x x	x x	x
MAOQ	Oyster Vernasca Leather with contrast stitching	x	x	x
MAPQ	Cognac Vernasca Leather with contrast stitching	x	x	x
<b>Packages</b>				
ZCV	<b>Convenience Package</b>	\$2,250	\$2,250	
322	Comfort Access keyless entry	x	x	
402	Panoramic moonroof	x	x	
488	Lumbar support	x	x	
655	SiriusXM Satellite Radio with 1year All Access Subscription	x	x	
PLEASE NOTE: when ordered with optional 3AC Trailer Hitch, the Smart Opener feature for the tailgate ("kick-to-open") is deleted.		x	x	
ZCV cannot be ordered with ZPP and ZPX		x	x	
In combination with ZM4		\$0	\$0	

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<b>Packages</b>			
<b>ZDA Driving Assistance Package</b>	\$500	\$500	\$500
5AS Active Driving Assistant	x	x	x
or ZDB Driving Assistance Plus Package	+\$1,700	+\$1,700	+\$1,700
ZN1 Active Blind Spot Detection	x	x	x
ZN4 Lane Departure Warning	x	x	x
Active Driving Assistant additionally includes Cross-traffic alert rear. For vehicles equipped with Navigation, Speed Limit Info is additionally included.	x	x	x
<b>ZDB Driving Assistance Plus Package</b>	\$1,700	\$1,700	\$1,700
5AT ACC Stop & Go + Active Driving Assistant	x	x	x
ZN0 Extended Collision Mitigation	x	x	x
Active Driving Assistant Plus includes Active Cruise Control w/Stop & Go, Active Lane Keeping Assistant w/ side collision avoidance, Traffic Jam Assistant, Evasion Aid, & Cross-traffic alert front, in addition to the contents of Active Driving Assistant.	x	x	x
ZDB requires ordering ZDA	x	x	x
<b>ZDH Dynamic Handling Package</b>	\$1,300	\$1,400	
223 Dynamic Damper Control	x	x	
2NH M Sport Brakes	x	x	
2VG Performance Control	x	x	
2VL Variable sport steering	x	x	
ZDH requires ordering ZCV, ZM4, ZPP or ZPX	x	x	
ZDH cannot be ordered with 26W	x	x	
<b>ZM4 M Sport Package 2</b>	\$5,020	\$5,020	
225 Standard suspension	x	x	
or 223 Dynamic Damper Control	+\$1,000	+\$1,000	
or ZDH Dynamic Handling Package	+\$1,400	+\$1,400	
22U 19" M Double-spoke bi-color wheels, style 698M with all-season run-flat tires (19x7.5, 245/50 R19)	x	x	
or 22S 19" M Double-spoke bi-color wheels, style 698M with performance run-flat tires (19x7.5, 245/50 R19)	+\$0	+\$0	
or 22W 20" M Double-spoke bi-color wheels, style 699M with performance run-flat tires (20x8.0, 245/45 R20 front and 20x9.5, 275/40 R20 rear)	+\$950	+\$950	
337 M Sport Package	x	x	
3MC Roof rails in High-gloss Shadowline	x	x	
4AW SensaTec Dashboard	x	x	
4K7 Aluminum Rhombicle trim	x	x	
or 4K9 Aluminum trim	+\$0	+\$0	
or 4LH Finline Cove Matte Finish Wood Trim	+\$0	+\$0	
or 4LQ Grey Poplar Wood Trim	+\$0	+\$0	
or 4MC Carbon Fiber trim	+\$0	+\$0	
5A4 LED Headlights with Cornering Lights	x	x	
710 M steering wheel	x	x	
715 Aerodynamic kit	x	x	
760 Shadowline exterior trim	x	x	
ZM4 requires ordering ZCV, ZPP or ZPX	x	x	
ZM4 cannot be ordered with ZPL	x	x	
ZM4 requires ordering 300, 416, 475, A83, A90 or C1M	x	x	
ZM4 and ZDH will delete 225 from the order	x	x	
ZM4 and ZPP will delete 25X or 25Y from the order	x	x	
ZM4 will delete STD or 100% equipment 3AT, 3MB and 7HW	x	x	
Note: 25X - 19" V-spoke wheels, style 692 with all-season non run-flat tires			
Note: 25Y - 19" V-spoke wheels, style 692 with all-season run-flat tires			

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<b>Packages</b>			
<b>ZPK Parking Assistance Package</b>	\$700	\$700	\$700
5DN Parking Assistant Plus	x	x	x
ZX1 Active Park Distance Control	x	x	x
ZX3 Surround View w/ 3D View	x	x	x
ZPK cannot be ordered with ZPX	x	x	x
ZPK will delete STD or 100% equipment 3AG and 508	x	x	x
ZPK will add ZX2 to the order	x	x	x
ZPK requires ordering ZCV, ZM4 or ZPP	x	x	
Note: ZX2 - Rear view camera			
<b>ZPL Luxury Package</b>	\$2,050	\$2,050	
4AW SensaTec Dashboard	x	x	
4UR Ambient Lighting	x	x	
7S2 Luxury Line	x	x	
MA Vernasca Leather	x	x	
ZPL will delete STD or 100% equipment 3MB and 7HW	x	x	
ZPL cannot be ordered with ZM4	x	x	
In combination with ZPX	\$350	\$350	
<b>ZPP Premium Package</b>	\$5,000	\$5,000	\$2,450
1X8 19" Y-spoke ferric grey wheels, style 693 with all-season run-flat tires (19x7.5, 245/50 R19)	x	x	
<b>or</b> 1X7 19" Y-spoke ferric grey wheels, style 693 with all-season non run-flat tires (19x7.5, 245/50 R19)	+ \$0	+ \$0	
248 Heated Steering Wheel	x	x	x
322 Comfort Access keyless entry	x	x	x
402 Panoramic moonroof	x	x	x
494 Heated front seats	x	x	x
<b>or</b> 4HA Front and Rear Heated Seats	+ \$350	+ \$350	+ \$350
610 Head-up Display	x	x	x
655 SiriusXM Satellite Radio with 1year All Access Subscription	x	x	x
6C4 Connected Package Pro	x	x	x
6U3 Live Cockpit Pro (incl. Navi)	x	x	x
ZPP and 4HA requires ordering Vernasca Leather	x	x	x
ZPP cannot be ordered with ZPX			x
ZPP cannot be ordered with ZCV or ZPX	x	x	
In combination with ZM4	\$2,750	\$2,750	

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<b>Packages</b>				
<b>ZPX</b>	<b>Executive Package</b>	\$7,750	\$7,750	\$4,800
248	Heated Steering Wheel	x	x	x
322	Comfort Access keyless entry	x	x	x
402	Panoramic moonroof	x	x	x
488	Lumbar support	x	x	
494	Heated front seats	x	x	x
	<b>or</b> 4HA Front and Rear Heated Seats	+ \$350	+ \$350	+ \$350
4UR	Ambient Lighting	x	x	x
552	Adaptive Full LED Lights	x	x	
5AC	Automatic High Beams	x	x	
5DN	Parking Assistant Plus	x	x	x
610	Head-up Display	x	x	x
655	SiriusXM Satellite Radio with 1year All Access Subscription	x	x	x
6C4	Connected Package Pro	x	x	x
6U3	Live Cockpit Pro (incl. Navi)	x	x	x
6U8	Gesture Control	x	x	x
MA	Vernasca Leather	x	x	x
ZX1	Active Park Distance Control	x	x	x
ZX3	Surround View w/ 3D View	x	x	x
	ZPX cannot be ordered with ZPP			x
	ZPX will add ZX2 to the order	x	x	x
	ZPX will delete STD or 100% equipment 3AG and 508	x	x	x
	ZPX cannot be ordered with ZPK	x	x	x
	ZPX and 4HA requires ordering Vernasca Leather	x	x	x
	ZPX cannot be ordered with ZCV and ZPP	x	x	
	ZPX and ZM4 will delete STD or 100% equipment 5A4	x	x	
	In combination with ZM4	\$5,500	\$5,500	\$2,350
	Note: ZX2 - Rear view camera			
<b>Options</b>				
1X7	19" Y-spoke ferric grey wheels, style 693 with all-season non run-flat tires (19x7.5, 245/50 R19) In combination with ZPP 1X7 will add 300 to the order 1X7 will delete STD or 100% equipment 258 1X7 cannot be ordered with ZM4 Alternate in package	NC NC x x x ZPP	NC NC x x x ZPP	
1X8	19" Y-spoke ferric grey wheels, style 693 with all-season run-flat tires (19x7.5, 245/50 R19) Included in package 1X8 cannot be ordered with ZM4	NC ZPP x	NC ZPP x	
223	Dynamic Damper Control In combination with ZDH Included in package In combination with ZM4 223 requires ordering ZCV or ZM4 223 will add 2VG to the order Alternate in package	\$1,000 NC ZDH 1000 x ZM4	\$1,000 NC ZDH 1000 x ZM4	
22W	20" M Double-spoke bi-color wheels, style 699M with performance run-flat tires (20x8.0, 245/45 R20 front and 20x9.5, 275/40 R20 rear) In combination with ZM4 22W will add 840 to the order Alternate in package	950 ZM4	950 ZM4	\$950 x
22Z	21" M Double-spoke cerium grey wheels, style 718M w/ performance run-flat tires (21x8.5, 245/40 R21 front and 21x9.5, 275/35 R21 rear) 22Z will add 840 to the order			\$1,900 x
248	Heated Steering Wheel Included in package 248 requires ordering 494 or 4HA	\$190 ZPP, ZPX x	\$190 ZPP, ZPX x	\$190 ZPP, ZPX x
2VF	Adaptive M Suspension			\$700
300	Space-saver spare In combination with 25X	\$150 NC	\$150 NC	\$150

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<b>Options</b>				
322	Comfort Access keyless entry <i>In combination with ZCV</i> <i>In combination with ZPP</i> <i>In combination with ZPX</i> <i>Included in package</i>	\$650 NC NC NC ZCV, ZPP ZPX	\$650 NC NC NC ZCV, ZPP ZPX	100%    ZPP, ZPX
3AC	Trailer Hitch	\$550	\$550	\$550
402	Panoramic moonroof <i>Included in package</i>	\$1,350 ZCV, ZPP ZPX	\$1,350 ZCV, ZPP ZPX	100% ZPP, ZPX
417	Rear manual side window shades	\$250	\$250	\$250
494	Heated front seats <i>In combination with ZPP</i> <i>Included in package</i> <i>494 cannot be ordered with 4HA</i>	\$500 NC ZPP, ZPX x	\$500 NC ZPP, ZPX x	\$500 NC ZPP, ZPX x
4FH	Front ventilated seats <i>4FH requires ordering ZPP</i> <i>4FH requires ordering MAFO, MAH7 or MAMU</i> <i>4FH will delete STD or 100% equipment 481</i>	\$350 x x x	\$350 x x x	\$350 x x x
4K1	Dark Oak Wood Trim <i>4K1 cannot be ordered with ZM4</i>	STD	STD x	NC
4K9	Aluminum trim <i>In combination with ZM4</i> <i>Alternate in package</i>	NC NC ZM4	NC NC ZM4	NC
4LH	Fineline Cove Matte Finish Wood Trim <i>In combination with ZM4</i> <i>Alternate in package</i>	NC NC ZM4	NC NC ZM4	NC
4LQ	Grey Poplar Wood Trim <i>In combination with ZM4</i> <i>Alternate in package</i>	NC NC ZM4	NC NC ZM4	NC
4MC	Carbon Fiber trim <i>In combination with ZM4</i> <i>4MC requires ordering ZM4</i> <i>Alternate in package</i>	NC x ZM4	NC x ZM4	NC x
4UR	Ambient Lighting <i>Included in package</i>	\$250 ZPL, ZPX	\$250 ZPL, ZPX	\$250 ZPX
6C4	Connected Package Pro <i>Included in package</i> <i>6C4 requires ordering 6U3</i>	NC ZPP, ZPX x	NC ZPP, ZPX x	NC ZPP, ZPX x
6NW	Wireless Charging <i>6NW will add 6WD and ZEB to the order</i> <i>6NW requires ordering ZPP</i> <i>6NW will delete STD or 100% equipment 6NH</i> <i>Note: 6WD - WiFi Hotspot</i> <i>Note: ZEB - Enhanced USB &amp; Bluetooth</i>	\$500 x x x	\$500 x x x	\$500 x x x
6U3	Live Cockpit Pro (incl. Navi) <i>Included in package</i> <i>6U3 requires ordering 6C4</i>	\$1,100 ZPP, ZPX x	\$1,100 ZPP, ZPX x	\$1,100 ZPP, ZPX x
Z2A	19" M Double-spoke bi-color wheels, style 698M w/performance run-flat tires <i>(19x7.5, 245/50 R19)</i> <i>Z2A will delete STD or 100% equipment 22U</i> <i>Z2A will add 840 to the order</i>			NC  x x
<b>Priority 1 Options</b>				
2T4	M Sport Differential <i>2T4 cannot be ordered with 22U</i>			\$1,300 x
3KA	Acoustic glass	\$150	\$150	\$150

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		X3 sDrive30i	X3 xDrive30i	X3 M40i
<b>Other Charges</b>				
Destination & Handling		\$995	\$995	\$995
<b>Standard</b>				
1CA	CO2 relevant vehicles	STD	STD	STD
1MA	M Sport exhaust system			STD
22U	19" M Double-spoke bi-color wheels, style 698M with all-season run-flat tires (19x7.5, 245/50 R19)			STD
255	Sport leather steering wheel	STD	STD	
258	Runflat tires	STD	STD	STD
26W	18" Y-spoke wheels, style 688 with all-season run-flat tires (18x7.0, 225/60 R18)	STD	STD	
2NH	M Sport Brakes			STD
2TB	Sport Automatic Transmission	STD	STD	STD
2VB	Tire pressure monitor	STD	STD	STD
2VG	Performance Control			STD
2VL	Variable sport steering			STD
302	Alarm System	STD	STD	STD
316	Power tailgate	STD	STD	STD
319	Universal garage-door opener	STD	STD	STD
322	Comfort Access keyless entry			STD
337	M Sport Package			STD
3AG	Rear view camera	STD	STD	STD
3AT	Roof rails in Satin Aluminum	STD	STD	
3DZ	Without Lines designation outside	STD	STD	STD
3MB	Satin aluminum line exterior trim	STD	STD	
3MC	Roof rails in High-gloss Shadowline			STD
402	Panoramic moonroof			STD
420	Privacy glass	STD	STD	STD
423	Floor mats	STD	STD	STD
430	Auto-dimming interior and exterior mirrors	STD	STD	STD
431	Auto-dimming rearview mirror	STD	STD	STD
459	Power Front Seats	STD	STD	STD
461	Rear seat back adjustment	STD	STD	STD
465	40/20/40 Split Rear Seat	STD	STD	STD
481	Sport seats	STD	STD	STD
488	Lumbar support			STD
493	Storage package	STD	STD	STD
4AW	SensaTec Dashboard			STD
4K1	Dark Oak Wood Trim	STD	STD	
4K7	Aluminum Rhombicle trim			STD
4U0	Galvanic controls	STD	STD	STD
508	Park Distance Control	STD	STD	STD
534	Automatic climate control	STD	STD	STD
552	Adaptive Full LED Lights			STD
5A1	LED Fog Lights	STD	STD	STD
5A4	LED Headlights with Cornering Lights	STD	STD	
5AC	Automatic High Beams			STD
5AL	Active Protection	STD	STD	STD
5AV	Active Guard	STD	STD	STD
645	Radio control US	STD	STD	STD
655	SiriusXM Satellite Radio with 1year All Access Subscription			STD
676	Hi-fi sound system	STD	STD	STD
693	Satellite radio preparation	STD	STD	
697	DVD Area coding (North America)	STD	STD	STD
6AC	BMW Assist eCall	STD	STD	STD
6AE	BMW TeleServices	STD	STD	STD
6AK	ConnectedDrive Services	STD	STD	STD







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<b>Standard</b>				
6C2	Connected Package Plus	STD	STD	STD
6CP	Apple CarPlay Compatibility	STD	STD	STD
6NH	Hands-free Bluetooth and USB audio connection	STD	STD	STD
6U2	Navigation	STD	STD	STD
704	M sport suspension			STD
710	M steering wheel			STD
715	Aerodynamic kit			STD
760	Shadowline exterior trim			STD
775	Anthracite headliner	STD	STD	STD
7HW	xLine	STD	STD	
840	Increased top speed limiter			STD
8KL	Oil Chg 10,000 mls/12 months	STD	STD	STD
8TN	Daytime driving lights	STD	STD	STD
ZN3	Frontal Collision Warning w/ City Collision Mitigation	STD	STD	STD
ZTM	Tier 2	STD	STD	STD
<b>Wheels</b>				
	<b>19" Y-spoke ferric grey wheels, style 693 with all-season non run-flat tires</b> Front / Rear: 19x7.5, 245/50 R19  <b>Code: 1X7</b> <b>Style: 693</b> In combination with ZPP 1X7 will add 300 to the order 1X7 will delete STD or 100% equipment 258 1X7 cannot be ordered with ZM4	NC ZPP (upgrade)	NC ZPP (upgrade)	
	<b>19" Y-spoke ferric grey wheels, style 693 with all-season run-flat tires</b> Front / Rear: 19x7.5, 245/50 R19  <b>Code: 1X8</b> <b>Style: 693</b> 1X8 cannot be ordered with ZM4	NC ZPP	NC ZPP	
	<b>19" M Double-spoke bi-color wheels, style 698M with performance run-flat tires</b> Front / Rear: 19x7.5, 245/50 R19  <b>Code: 22S</b> <b>Style: 698M</b>	ZM4 (upgrade)	ZM4 (upgrade)	
	<b>19" M Double-spoke bi-color wheels, style 698M with all-season run-flat tires</b> Front / Rear: 19x7.5, 245/50 R19  <b>Code: 22U</b> <b>Style: 698M</b>	ZM4	ZM4	Standard

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<b>Wheels</b>				
 <b>Code: 22W</b> <b>Style: 699M</b>	<b>20" M Double-spoke bi-color wheels, style 699M with performance run-flat tires</b> Front: 20x8.0, 245/45 R20 Rear: 20x9.5, 275/40 R20	ZM4 (upgrade)	ZM4 (upgrade)	\$950
	In combination with ZM4 22W will add 840 to the order	+ \$950	+ \$950	x
 <b>Code: 22Z</b> <b>Style: 718M</b>	<b>21" M Double-spoke cerium grey wheels, style 718M w/ performance run-flat tires</b> Front: 21x8.5, 245/40 R21 Rear: 21x9.5, 275/35 R21			\$1,900
	22Z will add 840 to the order			x
 <b>Code: 26W</b> <b>Style: 688</b>	<b>18" Y-spoke wheels, style 688 with all-season run-flat tires</b> Front / Rear: 18x7.0, 225/60 R18	Standard	Standard	
 <b>Code: Z2A</b> <b>Style: 698M</b>	<b>19" M Double-spoke bi-color wheels, style 698M w/performance run-flat tires</b> Front / Rear: 19x7.5, 245/50 R19			NC
	Z2A will delete STD or 100% equipment 22U Z2A will add 840 to the order			x x