

BMW of North America, LLC

Pricing Guide

Model Year 2020

Suggested Retail Price

X3 M X4 M (F97 F98)

Effective February 25, 2019



Series	Model Description	Body Group	NA Code	AG Code	Engine	SOP
X3	X3 M Competition	F97	20SD	TS03	S58	04/19
	X4 M Competition	F98	20SE	UJ03	S58	04/19
	X3 M	F97	20SO	TS03	S58	04/19
	X4 M	F98	20SP	UJ03	S58	04/19



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Change Notes

3/21/2019	Misko	Pricing Release
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		X3 M	X4 M	X3 M Competition	X4 M Competition
Start of Production		04/2019	04/2019	04/2019	04/2019
Base Price U.S.A. Port of Entry*		\$69,900	\$73,400	\$76,900	\$80,400
Base Price Euro Deliver Munich Pick Up		NA	NA	NA	NA
Base Price Diplomatic U.S.A. Port of Entry		\$66,405	\$69,730	\$73,055	\$76,380
Non-Metallic		STD	STD	STD	STD
300	Alpine White	x	x	x	x
Metallic		\$550	\$550	\$550	\$550
475	Black Sapphire Metallic	x	x	x	x
A90	Dark Graphite Metallic	x	x	x	x
C1M	Phytonic Blue Metallic	x	x	x	x
C28	Donington Grey Metallic	x	x	x	x
C3G	Toronto Red Metallic	x	x	x	x
Priority 1 Metallic		\$550	\$550	\$550	\$550
C1N	Sunstone metallic <i>C1N cannot be ordered with ZDB</i>	\$1,950 x	\$1,950 x	\$1,950 x	\$1,950 x
Upholstery					
HD	Full Leather Merino/Alcantara			NC	NC
HDJA	Leather 'Merino'/Alcantara comb.] Black/contr. stitching Midrand Beige (Bk)			x	x
LK	Extended Merino Leather <i>Extended Merino Leather requires ordering 712</i>	\$1,000 x	\$1,000 x	STD x	STD x
LKDA	Sakhir Orange/Black Extended Merino Leather	x	x	x	x
LKHV	Leather 'Merino' with extendet contents Adelaide Grey (BK)	x	x	x	x
LKSW	Black Extended Merino Leather	x	x	x	x
MA	Vernasca Leather <i>Vernasca Leather cannot be ordered with 4FH or 712</i> <i>Vernasca Leather will delete STD or 100% equipment 712</i>	STD x	STD x	NC x	NC x
MAH7	Black Vernasca Leather w/contrast stitch/piping	x	x	x	x
MAOQ	Oyster Vernasca Leather w/contrast stitching/piping	x	x	x	x
VA	(Ind) Extended Merino Leather <i>(Ind) Extended Merino Leather requires ordering 712</i>	\$1,000 x	\$1,000 x	NC x	NC x
VAEW	Ivory White Extended Merino leather	x	x	x	x
VATQ	Tartufo Extended Merino Leather	x	x	x	x
Packages					
ZDB	Driving Assistance Plus Package	\$1,700	\$1,700	\$1,700	\$1,700
5AT	ACC Stop & Go + Active Driving Assistant	x	x	x	x
ZNO	Extended Collision Mitigation	x	x	x	x
ZDB will delete STD or 100% equipment 5AS		x	x	x	x



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Packages					
ZPX	Executive Package	\$3,900	\$2,500	\$3,900	\$2,500
248	Heated Steering Wheel	x	x	x	x
402	Panoramic moonroof	x		x	
417	Rear manual side window shades	x		x	
4HA	Front and Rear Heated Seats	x	x	x	x
5DN	Parking Assistant Plus	x	x	x	x
610	Head-up Display	x	x	x	x
6NW	Wireless Charging	x	x	x	x
6U8	Gesture Control	x	x	x	x
6WD	WiFi Hotspot	x	x	x	x
ZPX and 7ME will delete 402 from the order In combination with 7ME				x	
				\$2,700	
Options					
1Y4	21" V-Spoke bi-color orbit grey wheels, style 765M w/ perf non-runflat tires (21x9.5, 255/40 R21 front and 21x10.0, 265/40 R21 rear)	\$1,200	\$1,200	NC	NC
2VC	Mobility Kit 2VC will delete 300 from the order	NC	NC	NC	NC
		x	x	x	x
4FH	Front ventilated seats 4FH requires ordering LKDA, LKHV, LKSW, VAEW and VATQ 4FH requires ordering HDJA, LKDA, LKHV, LKSW, VAEW and VATQ	\$350	\$350	\$350	\$350
		x	x	x	x
4LH	Fineline Cove Matte Finish Wood Trim	NC	NC	NC	NC
4LQ	Gray Poplar Wood Trim	NC	NC	NC	NC
4WN	Aluminum Carbon Structure Interior Trim	NC	NC	NC	NC
712	M Sport Seats 712 requires ordering LKDA, LKHV, LKSW, VAEW or VATQ 712 requires ordering HDJA, LKDA, LKHV, LKSW, VAEW or VATQ	\$950	\$950	100%	100%
		x	x	x	x
7ME	M Driver's Package 7ME cannot be ordered with 402			\$2,500 (SOP 08/19) x	
Other Charges					
Destination & Handling		\$995	\$995	\$995	\$995
Standard					
1CA	CO2 relevant vehicles	STD	STD	STD	STD
1CB	CO2 content	STD	STD	STD	STD
1MA	M Sport exhaust system			STD	STD
1RF	20" Double-spoke bi-color orbit grey wheels, style 764M w/ perf non-RF tires (20x9.0, 245/45 R20 front and 20x10.0, 265/45 R20 rear)	STD	STD		
1Y5	21" V-Spoke bi-color jet black wheels, style 765M w/ perf non-runflat tires (21x9.5, 255/40 R21 front and 21x10.0, 265/40 R21 rear)			STD	STD
223	Dynamic Damper Control	STD	STD	STD	STD
2T4	M Sport Differential	STD	STD	STD	STD
2TB	Sport Automatic Transmission	STD	STD	STD	STD
2VB	Tire pressure monitor	STD	STD	STD	STD
2VF	Adaptive M Suspension	STD	STD	STD	STD
2VG	Performance Control	STD	STD	STD	STD
300	Space-saver spare	STD	STD	STD	STD
302	Alarm System	STD	STD	STD	STD
316	Power tailgate	STD	STD	STD	STD
319	Universal garage-door opener	STD	STD	STD	STD
322	Comfort Access keyless entry	STD	STD	STD	STD
3AG	Rear view camera	STD	STD	STD	STD
3DZ	Without Lines designation outside	STD	STD	STD	STD

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Standard					
3MC	Roof rails in High-gloss Shadowline	STD	STD	STD	STD
402	Panoramic moonroof		STD		STD
420	Privacy glass	STD	STD	STD	STD
423	Floor mats	STD	STD	STD	STD
430	Auto-dimming interior and exterior mirrors	STD	STD	STD	STD
431	Auto-dimming rearview mirror	STD	STD	STD	STD
459	Power Front Seats	STD	STD	STD	STD
461	Rear seat back adjustment	STD		STD	
465	Split fold-down-rear seat	STD	STD	STD	STD
481	Sport seats	STD	STD		
488	Lumbar support	STD	STD	STD	STD
493	Storage package	STD	STD	STD	STD
494	Heated front seats	STD	STD	STD	STD
4AW	SensaTec Dashboard	STD	STD	STD	STD
4GQ	M Seat Belts			STD	STD
4MC	Carbon Fiber Interior Trim	STD	STD	STD	STD
4UR	Ambient Lighting	STD	STD	STD	STD
508	Park Distance Control	STD	STD	STD	STD
534	Automatic climate control	STD	STD	STD	STD
544	Dynamic Cruise Control	STD	STD	STD	STD
552	Adaptive Full LED Lights	STD	STD	STD	STD
5AC	Automatic High Beams	STD	STD	STD	STD
5AL	Active Protection	STD	STD	STD	STD
5AS	Active Driving Assistant	STD	STD	STD	STD
5AV	Active Guard	STD	STD	STD	STD
609	Navigation system	STD	STD	STD	STD
645	Radio control US	STD	STD	STD	STD
655	SiriusXM Satellite Radio with 1year All Access Subscription	STD	STD	STD	STD
688	Harman Kardon surround sound system	STD	STD	STD	STD
6AC	BMW Assist eCall	STD	STD	STD	STD
6AE	BMW TeleServices	STD	STD	STD	STD
6AK	ConnectedDrive Services	STD	STD	STD	STD
6AM	Advanced Real-Time Traffic Information	STD	STD	STD	STD
6AP	Remote Services	STD	STD	STD	STD
6CP	Apple CarPlay Compatibility	STD	STD	STD	STD
6NS	Enhanced USB and Bluetooth plus Smartphone Integration	STD	STD	STD	STD
6WB	Dynamic Digital Instrument Cluster	STD	STD	STD	STD
710	M steering wheel	STD	STD	STD	STD
712	M Sport Seats			STD	STD
715	Aerodynamic kit	STD	STD	STD	STD
760	Shadowline exterior trim	STD	STD	STD	STD
775	Anthracite headliner	STD	STD	STD	STD
7M9	Extended Shadowline Trim			STD	STD
7MA	Competition Package			STD	STD
7MN	M Competition package			STD	STD
823	Hot climate version	STD	STD	STD	STD
842	Cold climate version	STD	STD	STD	STD
845	Acoustic belt warning	STD	STD	STD	STD
853	Language Version English	STD	STD	STD	STD
8KL	Oil Chg 10,000 mls/12 months	STD	STD	STD	STD
8R9	Refrigerant	STD	STD	STD	STD
8TN	Daytime driving lights	STD	STD	STD	STD
992	characteristic control attachment	STD	STD	STD	STD
ZN3	Frontal Collision Warning w/ City Collision Mitigation	STD	STD	STD	STD
ZTM	Tier 2	STD	STD	STD	STD



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Wheels					
	20" Double-spoke bi-color orbit grey wheels, style 764M w/ perf non-RF tires Front: 20x9.0, 245/45 R20 Rear: 20x10.0, 265/45 R20 Code: 1RF Style: 764M	Standard	Standard		
	21" V-Spoke bi-color orbit grey wheels, style 765M w/ perf non-runflat tires Front: 21x9.5, 255/40 R21 Rear: 21x10.0, 265/40 R21 Code: 1Y4 Style: 765M	\$1,200	\$1,200	NC	NC
	21" V-Spoke bi-color jet black wheels, style 765M w/ perf non-runflat tires Front: 21x9.5, 255/40 R21 Rear: 21x10.0, 265/40 R21 Code: 1Y5 Style: 765M			Standard	Standard